Those in attendance: Suzy, Rita, Joan, Tabitha, Cammie, Callie, Nicole, Michelle, Pam, Brandy, Joelle and Leslie. (Jacki was teaching a class)

Suzy called the meeting to order at 9:30AM.

Leslie read minutes from the last Full board meeting of 9/16/2016. Pam motioned and Tabitha seconded to approve those minutes.

The budget proposal that was handed out last night at the membership meeting was discussed with a report from Rita, treasurer. \$2.203.51 is in the PayPal bank from t-shirt sales and memberships. \$11,960.45 is in our savings account, \$9,438.25 in checking and \$62,040.11 is the CD balance; which totals \$85,642.32. The \$135.99 is supply inventory. Rita is going to inquire on the CD maturity date and possibly meet with Suzy in Lawrence. Rita also noticed a monthly \$30 fee on our business account that she will investigate and report back. About \$3,000 will be deposited from memberships and t-shirt sales; several memberships were turned in yesterday.

Discussion on Suzy's budget proposal lead to the possibility of offering trainings throughout the state and utilizing those trainings as a revenue resource. Cammie, Tabitha, Leslie, Nicole and Joelle offered to be on the "training committee", with Suzy and Callie interested in helping via email. Callie is hoping that the proposed 250 hours will not have to all be utilized. She spent approximately 150 hours last year. Several hours were spent unifying P.A.T. with KS Action for Children, the effort was needed to build the bridge and reestablish that relationship. Again, Callie feels like 150 hours would be an accurate estimate of time that she will spend on her duties for KPATA. Therefore, Suzy recommended that we change Callie's expense estimate to \$7500.00. We also need to look into other applications for our conference calls. GoTo meeting is costing \$415/year. Suzy will also update the budget proposal to include an income of \$10,000 for trainings offered. Callie will sell T-shirts at National Conference in November, along with other promotional items. Jackie, Nicole and Rita will work with Bonfire, after conference, to create a new t-shirt design. The new budget profit will look like: \$6,000 from t-shirt sales, \$10,000 from trainings, \$2,000 in memberships; totaling \$18,000. Our expenses for the year are at a \$41,850 proposal. Cammie questioned increasing fees of memberships. Nicole shared that there needs to be evidence of benefits to membership to justify and entice new members. Possibly have a board member share out every month. A motion to approve the new budget proposal was made by Joelle, seconded by Brandy. Cammie made the only NAY vote. Motion passed.

Our next full board meeting is Friday, January 26th at noon.

Meeting adjourned at 10:31 with a motion by Nicole, seconded by Pam. All in favor.

Respectfully submitted,

Leslie Sissel KPATA Secretary

***These minutes were approved during the Full Board meeting on 1-26-2018, to include the correction to the following sentence: She spent approximately 150 years last year. It

should and now reads: *She spent approximately 150 hours last year.* The sentence is italicized in the body of the minutes to indicate correction.